

Digital Forensics Services Providers

Overview

A private equity firm has retained Alcon Partners to help identify a company for acquisition in the Digital Forensics & Incident Response sector. Ideal candidates provide services to uncover, analyze, and respond to digital threats and incidents. Of particular interest are providers that leverage cybersecurity expertise for litigation support—including work with law firms and corporate legal teams—though DFIR providers serving broader client bases are also of interest.

Investment Criteria

Specific criteria for investment are as follows:

- Areas of interest
 - Digital forensics providers focused on acquisition, preservation, analysis, and reporting of digital evidence
 - Cybersecurity incident response services, including breach triage, malware/compromise assessments, insider threat investigations, containment, and remediation support
 - Litigation support and expert services for law firms and corporate legal departments (e.g., e-discovery collaboration, expert testimony, reports suitable for court)
 - Providers that also serve non-legal clients
- Size
 - 20–100 employees
- Ownership
 - Founder, family, or employee owned
- Geography
 - United States

Transaction Structure

- Buyout or majority recapitalization, providing a partial liquidity event for existing ownership and/or to support future growth initiatives
- Material ongoing economic participation by existing owners or management, if desired

Contact

Andrew Heitner, andrew@alconpartners.com, 305-720-2144